## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

## FORM 8-K

### **CURRENT REPORT**

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported) February 3, 2016

# **Matrix Service Company**

(Exact Name of Registrant as Specified in Its Charter)

DELAWARE

(State or Other Jurisdiction of Incorporation)

**001-15461** (Commission File Number)

5100 E Skelly Dr., Suite 500, Tulsa, OK (Address of Principal Executive Offices)

918-838-8822

(Registrant's Telephone Number, Including Area Code)

NOT APPLICABLE

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

73-1352174 (IRS Employer Identification No.)

> 74135 (Zip Code)

#### Item 2.02 Results of Operations and Financial Condition.

On February 3, 2016 Matrix Service Company (the "Company") issued a press release announcing financial results for the second quarter and six months ended December 31, 2015. The full text of the press release is attached as Exhibit 99 to this Current Report on Form 8-K.

The information in this Item 2.02 and Exhibit 99 attached hereto is being furnished pursuant to Item 2.02 and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

## Item 9.01 Financial Statements and Exhibits.

The following exhibit is furnished herewith:

Exhibit No. 99 Description

Press Release dated February 3, 2016, announcing financial results for the second quarter and six months ended December 31, 2015.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### Matrix Service Company

Dated: February 3, 2016

By:

/s/ Kevin S. Cavanah

Kevin S. Cavanah Vice President and Chief Financial Officer

#### EXHIBIT INDEX

Exhibit No. 99 Description

Press Release dated February 3, 2016 announcing financial results for the second quarter and six months ended December 31, 2015.



#### MATRIX SERVICE COMPANY REPORTS SECOND QUARTER RESULTS; REVISES FISCAL 2016 GUIDANCE

TULSA, OK – February 3, 2016 – Matrix Service Company (Nasdaq: MTRX), a leading contractor to the energy, power and industrial markets across North America, today reported its financial results for its second quarter and six months ended December 31, 2015.

#### Key highlights:

- Consolidated gross profit for the three and six months ended December 31, 2015 was \$30.0 million and \$64.6 million compared to \$16.0 million and \$44.3 million for the same periods in fiscal 2015, respectively
- Consolidated revenue for the three and six months ended December 31, 2015 was \$323.5 million and \$642.9 million compared to \$342.9 million and \$664.6 million for the same periods in fiscal 2015, respectively
- Unexpected client bankruptcy results in \$5.2 million bad debt charge, reducing second quarter earnings per share by \$0.12 to \$0.20
  Company completes acquisition of internationally-based Baillie Tank Equipment
- Total liquidity increased to \$215.6 million at December 31, 2015, a fiscal 2016 increase of \$40.8 million or 23.3%
- Financial strength, strategic focus and market position creates opportunity for long-term expansion

"We had another solid operating quarter overall and results were in line with our expectations, excluding various close-out costs on the Garrison Energy Center project as well as a bad debt charge resulting from an unexpected client bankruptcy. This performance was achieved despite slower ramp ups on certain projects in the quarter and the continued weakening of our industrial segment end markets," said John Hewitt, President and CEO. "As a result of slower project ramp ups, revenue and profit recognition gets shifted across future quarters without necessarily changing the ultimate outcome. This shift in timing, along with the weakening industrial segment and the bad debt charge, requires that we adjust our guidance."

"As discussed in prior periods, bidding opportunities in our Electrical Infrastructure, Storage Solutions and Oil Gas & Chemical segments continue to be robust. The combination of today's regulatory environment and current market conditions have some owners taking a more cautious approach to the timing of awards, especially on larger projects, but the projects themselves remain critical to our clients' infrastructure," he said.

Despite the challenges, Hewitt also sees significant opportunity for growth. "Our position in the market, our conservative approach to managing our balance sheet and our deliberate, measured approach to diversification has and will continue to serve us well," he said. "The company's financial position is strong and, as such, allows us to continue with our strategic growth plans as evidenced by the recently announced acquisition of Baillie Tank Equipment. Additionally, it enables us to take advantage of larger acquisition opportunities."

#### Second Quarter Fiscal 2016 Results

Consolidated revenue was \$323.5 million for the three months ended December 31, 2015, compared to consolidated revenue of \$342.9 million in the same period in the prior fiscal year. On a segment basis, consolidated revenue increased in the Electrical Infrastructure segment by \$32.9 million. This increase was offset by decreased revenue in the Industrial, Oil Gas & Chemical and Storage Solutions segments of \$30.7 million, \$14.0 million and \$7.6 million, respectively.

Consolidated gross profit increased from \$16.0 million in the three months ended December 31, 2014 to \$30.0 million in the three months ended December 31, 2015. Gross margins were 9.3% in the three months ended December 31, 2015 compared to 4.7% for the three months ended December 31, 2014. Fiscal 2016 gross profit was negatively impacted by the \$5.4 million Garrison Energy Center project charge discussed above. Our share of the project charge reduced second quarter of fiscal 2016 net income by \$2.0 million and fully diluted earnings per share by \$0.07 to \$0.20. In the prior fiscal year, we recorded a charge on this project which reduced gross profit by \$22.9 million, net income by \$7.9 million and fully diluted earnings per share by \$0.29 to \$0.12.

A non-routine bad debt charge of \$5.2 million from an unexpected client bankruptcy increased consolidated SG&A expenses to \$25.1 million in the three months ended December 31, 2015 compared to \$19.6 million in the same period a year earlier.

#### Six Month Fiscal 2016 Results

Consolidated revenue for the six months ended December 31, 2015 was \$642.9 million compared to \$664.6 million in the same period a year earlier, a decrease of \$21.7 million, or 3.3%. On a segment basis, consolidated revenue increased in the Electrical Infrastructure, Storage Solutions and Oil Gas & Chemical segments by \$42.8 million, \$3.3 million and \$1.1 million, respectively. These increases were offset by a reduction in the Industrial segment of \$68.9 million.

Consolidated gross profit increased from \$44.3 million in the six months ended December 31, 2014 to \$64.6 million in the six months ended December 31, 2015. Gross margins were 10.0% in the six months ended December 31, 2015 compared to 6.7% for the six months ended December 31, 2014. Fiscal 2016 gross profit was reduced due to a \$5.5 million project charge related to the Garrison Energy Center. Our share of the project charge reduced fiscal 2016 net income by \$2.0 million and fully diluted earnings per share by \$0.7 to \$0.56. In the prior fiscal year, we recorded charges on this project which reduced gross profit by \$26.2 million, net income by \$9.0 million and fully diluted earnings per share by \$0.33 to \$0.34.

A non-routine bad debt charge of \$5.2 million from an unexpected client bankruptcy increased consolidated SG&A expenses to \$44.6 million compared to \$39.5 million in the same period a year earlier.

#### Backlog

Backlog at December 31, 2015 was \$1.12 billion, compared to \$1.28 billion at September 30, 2015 and \$1.42 billion at June 30, 2015. Project awards totaled \$177.9 million and \$372.9 million for the three and six months ended December 31, 2015.

#### **Financial Position**

Availability under the Company's credit facility of \$133.2 million along with the Company's cash balance of \$82.4 million provided liquidity of \$215.6 million at December 31, 2015, an increase of \$40.8 million, or 23.3%, in fiscal 2016.

#### **Earnings Guidance**

Primarily as a result of the unexpected bankruptcy discussed above and the timing of revenue ramp up, the Company is reducing fiscal 2016 revenue guidance from between \$1.4 billion and \$1.6 billion to between \$1.3 billion and \$1.4 billion and is reducing fiscal 2016 earnings guidance from between \$1.45 and \$1.75 per fully diluted share to between \$1.30 and \$1.50 per fully diluted share.

#### **Conference Call Details**

In conjunction with the earnings release, Matrix Service Company will host a conference call with John R. Hewitt, President and CEO, and Kevin S. Cavanah, Vice President and CFO. The call will take place at 10:30 a.m. (Eastern) / 9:30 a.m. (Central) on Thursday, February 4, 2016 and will be simultaneously broadcast live over the Internet which can be accessed at the Company's website at <u>matrixservicecompany.com</u> on the Investors' page under Conference Calls/Events. Please allow extra time prior to the call to visit the site and download the streaming media software required to listen to the Internet broadcast. The conference call will be recorded and will be available for replay within one hour of completion of the live call and can be accessed following the same link as the live call.

#### **About Matrix Service Company**

Matrix Service Company provides engineering, fabrication, construction and repair and maintenance services to the Electrical Infrastructure, Oil Gas & Chemical, Storage Solutions and Industrial markets.

The Company is headquartered in Tulsa, Oklahoma, with regional operating facilities throughout the United States and Canada.

This release contains forward-looking statements that are made in reliance upon the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These statements are generally accompanied by words such as "anticipate," "continues," "expect," "forecast," "outlook," "believe," "estimate," "should" and "will" and words of similar effect that convey future meaning, concerning the Company's operations, economic performance and management's best judgment as to what may occur in the future. Future events involve risks and uncertainties that may cause actual results to differ materially from those we currently anticipate. The actual results for the current and future periods and other corporate developments will depend upon a number of economic, competitive and other influences, including those factors discussed in the "Risk Factors" and "Forward Looking Statements" sections and elsewhere in the Company's reports and filings made from time to time with the Securities and Exchange Commission. Many of these risks and uncertainties are beyond the control of the Company, and any one of which, or a combination of which, could materially and adversely affect the results of the Company's operations and its financial condition. We undertake no obligation to update information contained in this release, except as required by law.

#### For more information, please contact:

Matrix Service Company Kevin S. Cavanah Vice President and CFO T: 918-838-8822 Email:kcavanah@matrixservicecompany.com

#### Matrix Service Company Consolidated Statements of Income (unaudited) (In thousands, except per share data)

	 Three Months Ended				Six Months Ended			
	December 31, 2015		December 31, 2014		December 31, 2015		December 31, 2014	
Revenues	\$ 323,529	\$	342,880	\$	642,860	\$	664,563	
Cost of revenues	293,524		326,925		578,271		620,229	
Gross profit	30,005		15,955		64,589		44,334	
Selling, general and administrative expenses	25,070		19,626		44,553		39,458	
Operating income (loss)	 4,935		(3,671)		20,036		4,876	
Other income (expense):								
Interest expense	(252)		(300)		(515)		(652)	
Interest income	60		308		91		350	
Other	 (148)		(28)		(202)		29	
Income (loss) before income tax expense	4,595		(3,691)		19,410		4,603	
Provision for federal, state and foreign income taxes	1,477		1,155		6,553		4,779	
Net income (loss)	\$ 3,118	\$	(4,846)		12,857		(176)	
Less: Net loss attributable to noncontrolling interest	(2,313)		(8,132)		(2,515)		(9,376)	
Net income attributable to Matrix Service Company	\$ 5,431	\$	3,286	\$	15,372	\$	9,200	
Basic earnings per common share	\$ 0.20	\$	0.12	\$	0.58	\$	0.35	
Diluted earnings per common share	\$ 0.20	\$	0.12	\$	0.56	\$	0.34	
Weighted average common shares outstanding:								
Basic	26,721		26,600		26,598		26,535	
Diluted	27,248		27,156		27,229		27,154	

#### Matrix Service Company Consolidated Balance Sheets (unaudited) (In thousands)

	December 31, 2015			June 30, 2015
Assets				
Current assets:				
Cash and cash equivalents	\$	82,431	\$	79,239
Accounts receivable, less allowances (December 31, 2015— \$6,105 and June 30, 2015— \$561)		207,425		199,149
Costs and estimated earnings in excess of billings on uncompleted contracts		81,743		86,071
Inventories		2,688		2,773
Income taxes receivable		5,123		579
Other current assets		7,236		5,660
Total current assets		386,646		373,471
Property, plant and equipment at cost:				
Land and buildings		32,712		32,746
Construction equipment		89,027		87,561
Transportation equipment		46,991		47,468
Office equipment and software		28,292		28,874
Construction in progress		9,235		5,196
Total property, plant and equipment - at cost		206,257		201,845
Accumulated depreciation		(123,416)		(116,782)
Property, plant and equipment - net		82,841		85,063
Goodwill		70,605		71,518
Other intangible assets		21,986		23,961
Deferred income taxes		3,467		3,729
Other assets		6,603		3,947
Total assets	\$	572,148	\$	561,689

#### Matrix Service Company Consolidated Balance Sheets (continued) (unaudited) (In thousands, except share data)

	December 31, 2015			June 30, 2015
Liabilities and stockholders' equity				
Current liabilities:				
Accounts payable	\$	109,336	\$	125,792
Billings on uncompleted contracts in excess of costs and estimated earnings		114,140		96,704
Accrued wages and benefits		18,875		26,725
Accrued insurance		8,898		8,100
Income taxes payable		57		3,268
Other accrued expenses		6,710		6,498
Total current liabilities		258,016		267,087
Deferred income taxes		1,988		1,244
Borrowings under senior credit facility		7,226		8,804
Total liabilities		267,230		277,135
Commitments and contingencies				
Stockholders' equity:				
Matrix Service Company stockholders' equity:				
Common stock—\$.01 par value; 60,000,000 shares authorized; 27,888,217 shares issued as of December 31, 2015, and June 30, 2015; 26,914,918 and 26,440,823 shares outstanding as of December 31, 2015 and June 30,				
2015		279		279
Additional paid-in capital		124,168		123,038
Retained earnings		209,766		194,394
Accumulated other comprehensive loss		(9,741)		(5,926)
		324,472		311,785
Less: Treasury stock, at cost— 973,299 shares as of December 31, 2015, and 1,447,394 shares as of June 30, 2015		(16,730)		(18,489)
Total Matrix Service Company stockholders' equity		307,742		293,296
Noncontrolling interest		(2,824)		(8,742)
Total stockholders' equity		304,918		284,554
Total liabilities and stockholders' equity	\$	572,148	\$	561,689

#### Matrix Service Company Results of Operations (unaudited) (In thousands)

Gross revenues Electrical Infrastructure Oil Gas & Chemical Storage Solutions Industrial	5 \$ \$	ecember 31, 2015 91,398 63,472 122,647 48,390 325,907	\$ December 31, 2014 58,533 76,419	\$ December 31, 2015 157,023 132,431	D \$	ecember 31, 2014 114,206
Electrical Infrastructure Oil Gas & Chemical Storage Solutions		63,472 122,647 48,390	\$ 76,419	\$	\$	114,206
Oil Gas & Chemical Storage Solutions		63,472 122,647 48,390	\$ 76,419	\$	\$	114,206
Storage Solutions	\$	122,647 48,390		132 /31		,
5	\$	48,390	120.007	152,451		130,618
Industrial	\$	· · · ·	129,987	267,217		263,337
industrial	\$	325,907	79,972	89,725		159,332
Total gross revenues		323,337	\$ 344,911	\$ 646,396	\$	667,493
Less: Inter-segment revenues						
Electrical Infrastructure	\$	_	\$ 	\$ _	\$	_
Oil Gas & Chemical		1,932	962	2,580		1,802
Storage Solutions		478	182	812		241
Industrial		(32)	887	144		887
Total inter-segment revenues	\$	2,378	\$ 2,031	\$ 3,536	\$	2,930
Consolidated revenues						
Electrical Infrastructure	\$	91,398	\$ 58,533	\$ 157,023	\$	114,206
Oil Gas & Chemical		61,540	75,457	129,851		128,816
Storage Solutions		122,169	129,805	266,405		263,096
Industrial		48,422	79,085	89,581		158,445
Total consolidated revenues	\$	323,529	\$ 342,880	\$ 642,860	\$	664,563
Gross profit (loss)						
Electrical Infrastructure	\$	4,021	\$ (16,058)	\$ 8,729	\$	(16,547)
Oil Gas & Chemical		5,971	7,352	11,654		11,738
Storage Solutions		14,426	14,231	34,658		28,749
Industrial		5,587	10,430	9,548		20,394
Total gross profit	\$	30,005	\$ 15,955	\$ 64,589	\$	44,334
Operating income (loss)						
Electrical Infrastructure	\$	(723)	\$ (18,522)	\$ 477	\$	(22,178)
Oil Gas & Chemical		(3,029)	2,682	(1,613)		3,260
Storage Solutions		6,374	6,627	17,923		13,730
Industrial		2,313	 5,542	 3,249		10,064
Total operating income	\$	4,935	\$ (3,671)	\$ 20,036	\$	4,876

#### Matrix Service Company Consolidated Statements of Cash Flows (unaudited) (In thousands)

	Six Months Ended			
	De	ecember 31, 2015	De	ecember 31, 2014
Operating activities:				
Net income (loss)	\$	12,857	\$	(176)
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization		10,720		11,540
Deferred income tax		1,390		1,011
Gain on sale of property, plant and equipment		(37)		(120)
Provision for uncollectible accounts		5,544		451
Stock-based compensation expense		3,509		3,168
Excess tax benefit of exercised stock options and vesting of deferred shares		(3,245)		(1,731)
Other		119		118
Changes in operating assets and liabilities increasing (decreasing) cash, net of effects from acquisitions:				
Accounts receivable		(13,820)		(9,243)
Costs and estimated earnings in excess of billings on uncompleted contracts		4,328		3,435
Inventories		85		32
Other assets and liabilities		(8,861)		3,247
Accounts payable		(16,743)		(19,429)
Billings on uncompleted contracts in excess of costs and estimated earnings		17,436		19,174
Accrued expenses		(6,840)		(6,099)
Net cash provided by operating activities		6,442		5,378
Investing activities:				
Acquisition of property, plant and equipment		(7,516)		(7,711)
Acquisition		_		(5,551)
Proceeds from asset sales		145		290
Net cash used by investing activities	\$	(7,371)	\$	(12,972)

### Matrix Service Company Consolidated Statements of Cash Flows (continued) (Unaudited) (In thousands)

		Six Months Ended			
	Dee	cember 31, 2015	1	December 31, 2014	
Financing activities:					
Capital contributions from noncontrolling interest	\$	8,433	\$	_	
Issuances of common stock		457		364	
Excess tax benefit of exercised stock options and vesting of deferred shares		3,245		1,731	
Advances under credit agreement		2,753		9,272	
Repayments of advances under credit agreement		(4,331)		(9,104)	
Proceeds from issuance of common stock under employee stock purchase plan		166		134	
Repurchase of common stock for payment of statutory taxes due on equity-based compensation		(4,488)		(2,439)	
Net cash provided (used) by financing activities		6,235		(42)	
Effect of exchange rate changes on cash and cash equivalents		(2,114)		(911)	
Increase (decrease) in cash and cash equivalents		3,192		(8,547)	
Cash and cash equivalents, beginning of period		79,239		77,115	
Cash and cash equivalents, end of period	\$	82,431	\$	68,568	
Supplemental disclosure of cash flow information:					
Cash paid during the period for:					
Income taxes	\$	9,112	\$	5,905	
Interest	\$	521	\$	748	
Non-cash investing and financing activities:					
Purchases of property, plant and equipment on account	\$	726	\$	185	
			_		

#### Backlog

We define backlog as the total dollar amount of revenue that we expect to recognize as a result of performing work that has been awarded to us through a signed contract, notice to proceed or other type of assurance that we consider firm. The following arrangements are considered firm:

- fixed-price awards;
- minimum customer commitments on cost plus arrangements; and
- certain time and material arrangements in which the estimated value is firm or can be estimated with a reasonable amount of certainty in both timing and amounts.

For long-term maintenance contracts and other established arrangements, we include only the amounts that we expect to recognize into revenue over the next 12 months. For all other arrangements, we calculate backlog as the estimated contract amount less revenue recognized as of the reporting date.

#### Three Months Ended December 31, 2015

The following table provides a summary of changes in our backlog for the three months ended December 31, 2015:

	Iı	Electrical nfrastructure	Oil Gas & Chemical	Storage Solutions	Industrial	Total
				(In thousands)		
Backlog as of September 30, 2015	\$	466,788	\$ 129,038	\$ 593,822	\$ 95,062	\$ 1,284,710
Project awards		51,392	48,813	56,419	21,242	177,866
Project delays and cancellations		—	—	(22,013)		(22,013)
Revenue recognized		(91,398)	(61,540)	(122,169)	(48,422)	(323,529)
Backlog as of December 31, 2015	\$	426,782	\$ 116,311	\$ 506,059	\$ 67,882	\$ 1,117,034

#### Six Months Ended December 31, 2015

The following table provides a summary of changes in our backlog for the six months ended December 31, 2015:

	Ir	Electrical Ifrastructure	Oil Gas & Chemical	Storage Solutions	Industrial	Total
				(In thousands)		
Backlog as of June 30, 2015	\$	493,973	\$ 132,985	\$ 670,493	\$ 123,147	1,420,598
Project awards		89,832	113,177	123,984	45,922	372,915
Project delays and cancellations		—		(22,013)	(11,606)	(33,619)
Revenue recognized		(157,023)	(129,851)	(266,405)	(89,581)	(642,860)
Backlog as of December 31, 2015	\$	426,782	\$ 116,311	\$ 506,059	\$ 67,882	\$ 1,117,034