# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

## FORM 8-K

## **CURRENT REPORT**

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported) May 7, 2010

# **Matrix Service Company**

(Exact Name of Registrant as Specified in Its Charter)

DELAWARE (State or Other Jurisdiction of Incorporation)

001-15461 (Commission File Number)

5100 E Skelly Dr., Suite 700, TULSA, OK (Address of Principal Executive Offices)

918-838-8822

(Registrant's Telephone Number, Including Area Code)

NOT APPLICABLE

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Dere-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Dere-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

73-1352174 (IRS Employer Identification No.)

> 74135 (Zip Code)

#### Item 2.02 Results of Operations and Financial Condition.

On May 7, 2010, Matrix Service Company (the "Company") issued a press release announcing financial results for the third quarter ending March 31, 2010 and first nine months of fiscal year 2010. The full text of the press release is attached as Exhibit 99.1 to this Current Report on Form 8-K.

The information in this Item 2.02 and Exhibit 99.1 attached hereto is being furnished pursuant to Item 2.02 and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

#### Item 8.01 Other Events.

On May 7, 2010, the Company issued a press release announcing that its wholly owned subsidiary, Matrix Service Inc. has been awarded a turnkey project in excess of \$20 million to construct and install a thermal vacuum chamber test facility at the GPS III Test Facility, owned and operated by Lockheed Martin Space Systems Co., a business unit of Lockheed Martin Corp. The full text of this press release is attached as Exhibit 99.2 to this Current Report on Form 8-K.

#### Item 9.01 Financial Statements and Exhibits.

The following exhibits are filed or furnished herewith:

#### Exhibit No. Description

99.1 Press Release dated May 7, 2010, announcing financial results for the third quarter ending March 31, 2010 and the first nine months of fiscal year 2010.

99.2 Press Release dated May 7, 2010, announcing a turnkey project in excess of \$20 million to construct and install a thermal vacuum chamber test facility.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Matrix Service Company

By: /s/ Kevin S. Cavanah

Kevin S. Cavanah Vice President – Accounting & Financial Reporting and Principal Accounting Officer

Dated: May 7, 2010

## EXHIBIT INDEX

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#### FOR IMMEDIATE RELEASE

#### MATRIX SERVICE ANNOUNCES RESULTS FOR THE THIRD QUARTER OF FISCAL 2010 ENDED MARCH 31, 2010

#### Third Quarter Fiscal 2010 Highlights:

- Revenues were \$122.0 million
- Gross margins were 10.9%
- Fully diluted EPS was \$0.00
- Backlog was \$302.4 million
- Cash was \$53.3 million

#### Nine Month Fiscal 2010 Highlights:

- Revenues were \$410.1 million
- Gross margins were 12.0%
- Fully diluted EPS was \$0.34

TULSA, OK – May 7, 2010 – Matrix Service Co. (Nasdaq: MTRX), a leading industrial services company, today reported its financial results for the three and nine months ended March 31, 2010.

#### Third Quarter of Fiscal 2010 Results

Net income for the third quarter of fiscal 2010 was \$0.1 million, or \$0.00 per fully diluted share on total revenues of \$122.0 million. Third quarter operating results included non-routine charges of \$0.10 per fully diluted share related to write-offs of \$2.9 million on acquired claim receivables, a charge of \$0.7 million related to a legal matter and a charge of \$0.6 million related to collection costs on claims acquired in a recent acquisition. Total revenues were \$146.3 million and net income was \$4.2 million, or \$0.16 per fully diluted share, in the comparable period a year earlier.

Michael J. Bradley, president and CEO of Matrix Service Company said, "Although our markets and customers are continuing to experience the effects of the recession, our financial position is strong and has not limited our ability to pursue new awards, or to execute projects safely and effectively. We believe our long-term growth strategy and cost structure have positioned us to capitalize on opportunities that we see emerging when our core markets improve."

Revenues for the Construction Services segment were \$76.3 million, compared with \$79.9 million in fiscal 2009. The decrease of \$3.6 million was primarily due to continued delays in project awards and a decline in our customers' capital spending. Revenues for the Repair and Maintenance Services segment were \$45.7 million in fiscal 2010 compared to \$66.4 million in fiscal 2009; the decline was due to a lower volume of recurring repair and maintenance work.

Consolidated gross profit decreased from \$18.0 million in fiscal 2009 to \$13.3 million in fiscal 2010. The decrease of \$4.7 million was due to lower business volume, lower direct gross margins and a non-routine charge relating to a legal matter of \$0.7 million, which decreased gross margins to 10.9% in fiscal 2010 compared to 12.3% a year earlier. Consolidated SG&A expenses were \$13.2 million in fiscal 2010 compared to \$10.9 million for fiscal 2009. The change in SG&A expenses is due to write-offs of \$2.9 million on acquired claim receivables and a charge of \$0.6 million related to collection costs on claims acquired in a recent acquisition, partially offset by cost reductions.

#### Nine Month Fiscal 2010 Results

Net income for fiscal 2010 was \$9.1 million, or \$0.34 per fully diluted share, on total revenues of \$410.1 million. Fiscal 2010 operating results included nonroutine charges of \$0.15 per fully diluted share related to write-offs of \$2.9 million on acquired claim receivables, a charge of \$2.0 million related to a legal matter and a charge of \$1.5 million related to collection costs on claims acquired in a recent acquisition. Total revenues were \$509.8 million and net income was \$23.8 million, or \$0.90 per fully diluted share, in fiscal 2009.

Revenues for the Construction Services segment were \$234.6 million compared with \$294.7 million in fiscal 2009. The decrease of \$60.1 million was primarily due to continued delays in project awards and a decline in our customers' capital spending. Revenues for the Repair and Maintenance Services segment were \$175.5 million in fiscal 2010 compared to \$215.1 million in fiscal 2009. The decline was due to lower volume of recurring repair and maintenance work.

Consolidated gross profit decreased from \$71.0 million in fiscal 2009 to \$49.2 million in fiscal 2010. The reduction of \$21.8 million was due to lower business volume, lower direct gross margins and a non-routine charge related to a legal matter of \$2.0 million, which decreased gross margins to 12.0% in fiscal 2010 compared to 13.9% in fiscal 2009. Consolidated SG&A expenses were \$34.7 million in fiscal 2010 compared to \$34.8 million for fiscal 2009. The change in SG&A expenses is due to write-offs of \$2.9 million on acquired claim receivables and a charge of \$1.5 million related to collection costs on claims acquired in a recent acquisition which were fully offset by cost reductions.

#### Backlog

Consolidated backlog as of March 31, 2010 was \$302.4 million compared to \$323.7 million as of December 31, 2009.

#### **Financial Position**

At March 31, 2010, the Company's cash balance was \$53.3 million. The Company did not borrow under its \$75.0 million revolving credit facility during the nine months ended March 31, 2010.

#### **Earnings Guidance**

The Company now expects fiscal 2010 earnings to be in a range of \$0.55 to \$0.65 per fully diluted share. This guidance excludes the impact of non-routine charges <sup>(1)</sup> and is consistent with guidance included in the press release issued by the Company on April 23, 2010.

(1) To supplement our financial results presented on a GAAP basis, we used the Non-GAAP measure indicated in the table below, which excludes certain non-routine accounting entries related to acquired claim receivables and certain other legal matters that we believe are helpful in understanding our past and future financial performance. Our Non-GAAP financial measure is not meant to be considered in isolation or as a substitute for comparable GAAP measures and should be read only in conjunction with our consolidated financial statements prepared in accordance with GAAP. Our management regularly uses our supplemental Non-GAAP financial measure internally to understand, manage, and evaluate our business and to make operating decisions.

#### **Conference Call Details**

In conjunction with the press release, Matrix Service will host a conference call with Michael J. Bradley, president and CEO, and Thomas E. Long, vice president and CFO. The call will take place at 11:00 a.m. (Eastern) / 10:00 a.m. (Central) today and will be simultaneously broadcast live over the Internet at www.matrixservice.com or www.vcall.com. Please allow extra time prior to the call to visit the site and download the streaming media software required to listen to the Internet broadcast. The online archive of the broadcast will be available within one hour of completion of the live call.

#### **About Matrix Service Company**

Matrix Service Company provides engineering, construction and repair and maintenance services principally to the petroleum, petrochemical, power, bulk storage terminal, pipeline and industrial gas industries.

The Company is headquartered in Tulsa, Oklahoma, with regional operating facilities located in California, Delaware, Illinois, Michigan, New Jersey, Oklahoma, Pennsylvania, Texas, and Washington in the U.S. and in Canada.

This release contains forward-looking statements that are made in reliance upon the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These statements are generally accompanied by words such as "anticipate," "continues," "expect," "forecast," "outlook," "believe," "estimate," "should" and "will" and words of similar effect that convey future meaning, concerning the Company's operations, economic performance and management's best judgment as to what may occur in the future. Future events involve risks and uncertainties that may cause actual results to differ materially from those we currently anticipate. The actual results for the current and future periods and other corporate developments will depend upon a number of economic, competitive and other influences, including those factors discussed in the "Risk Factors" and "Forward Looking Statements" sections and elsewhere in the Company's reports and filings made from time to time with the Securities and Exchange Commission. Many of these risks and uncertainties are beyond the control of the Company, and any one of which, or a combination of which, could materially and adversely affect the results of the Company's operations and its financial condition. We undertake no obligation to update information contained in this release.

#### For more information, please contact:

#### Matrix Service Company

Tom Long Vice President and CFO T: 918-838-8822 E: <u>telong@matrixservice.com</u>

## **Matrix Service Company**

## **Consolidated Statements of Income**

(In thousands, except per share data)

(Unaudited)

		<u>Three Mo</u> urch 31, 2010	nths Ended Februar 2009	7 28,		<u>Nine Mor</u> rch 31, 2010		nded bruary 28, 2009	I	e Month Ended 1ne 30, 2009
Revenues	\$12	22,013	\$ 146,	262	\$41	0,088	\$	509,849	\$	45,825
Cost of revenues	1	08,720	128,	301	36	60,935	_	438,848		40,676
Gross profit		13,293	17,	961	4	9,153		71,001		5,149
Selling, general and administrative expenses		13,248	10,	916	3	84,711		34,754		3,570
Operating income		45	7,	045	1	4,442		36,247		1,579
Other income (expense):										
Interest expense		(163)	(	139)		(525)		(376)		(91)
Interest income		10		68		70		281		17
Other		208	(	179)		752		732		98
Income before income tax expense		100	6,	795	1	4,739		36,884		1,603
Provision for federal, state and foreign income taxes		37	2,	583		5,634		13,040		609
Net income	\$	63	\$4,	212	\$	9,105	\$	23,844	\$	994
Basic earnings per common share	\$	0.00	\$ 0	.16	\$	0.35	\$	0.91	\$	0.04
Diluted earnings per common share	\$	0.00	\$ 0	.16	\$	0.34	\$	0.90	\$	0.04
Weighted average common shares outstanding:										
Basic		26,307	26,	147	2	26,258		26,107		26,192
Diluted		26,521	26,	322	2	26,477		26,426		26,434

## **Matrix Service Company**

## **Consolidated Balance Sheets**

## (In thousands)

(Unaudited)

	March 31, 2010	May 31, 2009
Assets		
Current assets:		
Cash and cash equivalents	\$ 53,298	\$ 34,553
Accounts receivable, less allowances (March 31, 2010 - \$756 and May 31, 2009 - \$710)	73,574	122,283
Costs and estimated earnings in excess of billings on uncompleted contracts	39,761	35,619
Inventories	4,479	4,926
Income taxes receivable	2,075	647
Deferred income taxes	4,162	4,843
Prepaid expenses	3,886	3,935
Other current assets	1,647	3,044
Total current assets	182,882	209,850
Property, plant and equipment at cost:		
Land and buildings	27,862	27,319
Construction equipment	52,927	53,925
Transportation equipment	19,117	17,971
Furniture and fixtures	13,648	14,527
Construction in progress	1,750	812
	115,304	114,554
Accumulated depreciation	(60,978)	(55,745)
	54,326	58,809
Goodwill	27,336	25,768
Other intangible assets	4,215	4,571
Other assets	937	4,453
Total assets	\$269,696	\$303,451

## **Matrix Service Company**

## **Consolidated Balance Sheets**

## (In thousands, except share data)

## (Unaudited)

	March 31, 2010	May 31, 2009
Liabilities and stockholders' equity		
Current liabilities:		
Accounts payable	\$ 28,084	\$ 48,668
Billings on uncompleted contracts in excess of costs and estimated earnings	28,403	51,305
Accrued insurance	7,833	7,612
Accrued wages and benefits	15,338	16,566
Current capital lease obligation	945	1,039
Other accrued expenses	2,618	2,200
Total current liabilities	83,221	127,390
Long-term capital lease obligation	290	850
Deferred income taxes	4,101	4,822
Stockholders' equity:		
Common stock - \$.01 par value; 60,000,000 shares authorized; 27,888,217 shares issued as of March 31, 2010 and May 31,		
2009	279	279
Additional paid-in capital	111,295	110,272
Retained earnings	85,492	75,393
Accumulated other comprehensive income	1,158	596
	198,224	186,540
Less: Treasury stock, at cost – 1,580,481 shares as of March 31, 2010 and 1,696,517 shares as of May 31, 2009	(16,140)	(16,151)
Total stockholders' equity	182,084	170,389
Total liabilities and stockholders' equity	\$269,696	\$303,451

## Results of Operations (In thousands) (Unaudited)

	Construction Services	Repair and Maintenance Services	Other	Total
Three Months Ended March 31, 2010				
Gross revenues	\$ 79,394	\$ 45,701	\$ —	\$125,095
Less: Inter-segment revenues	3,073	9		3,082
Revenues	76,321	45,692	—	122,013
Gross profit	10,098	3,195	—	13,293
Operating income (loss)	880	(835)		45
Income (loss) before income tax expense	797	(697)	_	100
Net income (loss)	369	(306)	_	63
Segment assets	117,974	89,214	62,508	269,696
Capital expenditures	63	276	871	1,210
Depreciation and amortization expense	1,646	1,268		2,914
Three Months Ended February 28, 2009				
Gross revenues	\$ 85,607	\$ 66,520	\$ —	\$152,127
Less: Inter-segment revenues	5,740	125		5,865
Revenues	79,867	66,395		146,262
Gross profit	9,332	8,629		17,961
Operating income	2,641	4,404		7,045
Income before income tax expense	2,365	4,430		6,795
Net income	1,451	2,761	—	4,212
Segment assets	148,078	115,887	32,124	296,089
Capital expenditures	388	81	1,559	2,028
Depreciation and amortization expense	1,572	1,184	—	2,756
Nine Months Ended March 31, 2010				
Gross revenues	\$ 244,484	\$ 175,726	\$ —	\$420,210
Less: Inter-segment revenues	9,910	212	<u> </u>	10,122
Revenues	234,574	175,514		410,088
Gross profit	33,088	16,065	—	49,153
Operating income	11,152	3,290	_	14,442
Income before income tax expense	11,148	3,591		14,739
Net income	6,886	2,219	—	9,105
Segment assets	117,974	89,214	62,508	269,696
Capital expenditures	565	1,082	2,412	4,059
Depreciation and amortization expense	4,976	3,904	—	8,880
Nine Months Ended February 28, 2009				
Gross revenues	\$ 316,052	\$ 216,186	\$ —	\$532,238
Less: Inter-segment revenues	21,298	1,091		22,389
Revenues	294,754	215,095		509,849
Gross profit	37,138	33,863	—	71,001
Operating income	15,751	20,496		36,247
Income before income tax expense	15,748	21,136	_	36,884
Net income	10,264	13,580		23,844
Segment assets	148,078	115,887	32,124	296,089
Capital expenditures	2,361	1,825	4,432	8,618
Depreciation and amortization expense	4,343	3,274	_	7,617
One Month Ended June 30, 2009	<b>#</b> 00.004	<b>4 4 5 5 6 7</b>	<i>ф</i>	¢ 40 ED4
Gross revenues	\$ 29,224	\$ 17,297	\$ —	\$ 46,521
Less: Inter-segment revenues	693	3		696
Revenues	28,531	17,294	—	45,825
Gross profit	3,251	1,898	—	5,149
Operating income	1,141	438		1,579
Income before income tax expense	1,116	487	—	1,603
Net income	720	274		994
Capital expenditures Depreciation and amortization expense	121 543	64 451	163	348 994
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#### Backlog

We define backlog as the total dollar amount of revenues that we expect to recognize as a result of performing work that has been awarded to us through a signed contract that we consider firm. The following contract types are considered firm:

- fixed-price arrangements;
- minimum customer commitments on cost plus arrangements; and
- certain time and material contracts in which the estimated contract value is firm or can be estimated with a reasonable amount of certainty in both timing and amounts.

For long-term maintenance contracts we include only the amounts that we expect to recognize into revenue over the next 12 months. For all other arrangements, we calculate backlog as the estimated contract amount less the revenue recognized as of the reporting date.

The following table provides a summary of changes in our backlog for the three months ended March 31, 2010:

	Construction Services	Repair and Maintenance <u>Services</u> (In thousands)	Total
Backlog as of December 31, 2009	\$ 182,429	\$ 141,285	\$ 323,714
New backlog awarded	44,305	56,416	100,721
Revenue recognized on contracts in backlog	(76,321)	(45,692)	(122,013)
Backlog as of March 31, 2010	\$ 150,413	\$ 152,009	\$ 302,422

The following table provides a summary of changes in our backlog for the nine months ended March 31, 2010:

Construction Services	Repair and Maintenance <u>Services</u> (In thousands)	Total
\$ 224,260	\$ 167,837	\$ 392,097
178,965	159,686	338,651
(234,574)	(175,514)	(410,088)
(18,238)		(18,238)
\$ 150,413	\$ 152,009	\$ 302,422
	<u>Services</u> \$ 224,260 178,965 (234,574) (18,238)	Construction Services Maintenance Services (In thousands)   \$ 224,260 \$ 167,837   178,965 159,686   (234,574) (175,514)   (18,238) —

## Fiscal 2010 Diluted Earnings Per Share Guidance Range Reconciliation

## GAAP to Non-GAAP Reconciliation

	Low	High
Diluted earnings per share - GAAP	\$ 0.40	\$ 0.50
Write-off of acquired claim receivables	0.11	0.11
Collection costs on acquired claim receivables	0.06	0.06
Legal charge	0.07	0.07
	0.24	0.24
Income tax effect	(0.09)	(0.09)
Effect on net income	0.15	0.15
Diluted earnings per share - Non-GAAP	<u>\$ 0.55</u>	<u>\$ 0.65</u>



### MATRIX SERVICE SUBSIDIARY TEAMS WITH DYNAVAC ON A THERMAL VACUUM CHAMBER PROJECT FOR LOCKHEED MARTIN

**TULSA, OK – May 7, 2010 — Matrix Service Co. (Nasdaq: MTRX)** announced today that its subsidiary, Matrix Service Inc. has been awarded a turnkey project in excess of \$20 million to construct and install a thermal vacuum chamber test facility at the GPS III Test Facility, owned and operated by Lockheed Martin Space Systems Co., a business unit of Lockheed Martin Corp., one of the largest U.S. aerospace companies. Matrix Service, Inc. will utilize DynaVac, based in Hingham, MA, as a subcontractor on the project.

The Matrix Service/DynaVac scope of work for the GPS III Thermal Vacuum Test Facility covers the engineering, procurement, construction and commissioning of a thermal vacuum chamber, vacuum pumping systems, gaseous nitrogen thermal shroud and systems along with all related mechanical, electrical and control systems. Matrix Service will design, fabricate and construct the vacuum chamber and install all components and systems. DynaVac will design, procure and fabricate the thermal shroud, vacuum pumping systems, control systems and thermal control units to be installed by Matrix Service. The project is scheduled to be complete and fully commissioned by November 2011.

"We are pleased that Lockheed Martin has chosen Matrix Service and its subcontractor DynaVac to provide this important thermal vacuum test facility," said Michael J. Bradley, president and CEO of Matrix Service. "This project is a direct reflection of our continued emphasis on diversification and total capability expansion."

#### **About Matrix Service Company**

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#### For more information, please contact:

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