# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

# FORM 8-K

# **CURRENT REPORT**

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported) November 5, 2010

# **Matrix Service Company**

(Exact Name of Registrant as Specified in Its Charter)

DELAWARE

(State or Other Jurisdiction of Incorporation)

001-15461

(Commission File Number)

5100 E Skelly Dr., Suite 700, Tulsa, OK (Address of Principal Executive Offices) 73-1352174 (IRS Employer Identification No.)

> 74135 (Zip Code)

918-838-8822 (Registrant's Telephone Number, Including Area Code)

NOT APPLICABLE

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Dere-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Dere-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02 Results of Operations and Financial Condition.

On November 5, 2010, Matrix Service Company (the "Company") issued a press release announcing financial results for the first fiscal quarter ending September 30, 2010. The full text of the press release is attached as Exhibit 99 to this Current Report on Form 8-K.

The information in this Item 2.02 and Exhibit 99 attached hereto is being furnished pursuant to Item 2.02 and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

#### Item 9.01 Financial Statements and Exhibits.

The following exhibit is furnished herewith:

Exhibit No.	Description
99	Press Release dated November 5, 2010, announcing financial results for the first fiscal quarter ending September 30, 2010.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Matrix Service Company

Dated: November 5, 2010

By: /s/ Kevin S. Cavanah

Kevin S. Cavanah Vice President – Accounting & Financial Reporting and Principal Accounting Officer

## EXHIBIT INDEX

# Exhibit No. Description

99

Press Release dated November 5, 2010, announcing financial results for the first fiscal quarter ending September 30, 2010.



#### MATRIX SERVICE ANNOUNCES RESULTS FOR THE FIRST QUARTER ENDED SEPTEMBER 30, 2010

TULSA, OK – November 5, 2010 – **Matrix Service Co.** (Nasdaq: MTRX) today reported its financial results for the first quarter of fiscal 2011 ended September 30, 2010.

Revenues for the first quarter were \$151.8 million, an increase of \$14.1 million, or 10.2%, from consolidated revenues of \$137.7 million in fiscal 2010. Net income for the first quarter of fiscal 2011 was \$3.1 million, or \$0.12 per fully diluted share. Net income was \$4.5 million, or \$0.17 per fully diluted share, in the comparable period a year earlier.

Consolidated gross profit was \$15.7 million in fiscal 2011 compared to \$17.4 million in fiscal 2010. The decrease of \$1.7 million was due to lower gross margins which decreased to 10.3% in fiscal 2011 compared to 12.7% a year earlier. Fiscal 2011 selling, general and administrative expenses were \$10.6 million compared to \$10.1 million in fiscal 2010.

"We are pleased with the improvements we are seeing in our core markets which are reflected in our revenue and backlog growth," said Michael J. Bradley, President and CEO of Matrix Service Company. "As fiscal 2011 progresses, we remain encouraged that business activity will continue to improve and are reaffirming our previously announced earnings guidance range of \$0.60 to \$0.80 per fully diluted share."

#### Backlog

Consolidated backlog increased \$42.0 million, or 11.9%, to \$395.2 million as of September 30, 2010 compared to \$353.2 million as of June 30, 2010.

#### **Financial Position**

At September 30, 2010, Matrix Service's cash balance was \$43.3 million. The Company did not borrow under its revolving credit facility during the three months ended September 30, 2010.

#### **Investigation Update**

The Company recorded a charge, which is included in selling, general and administrative expenses, of \$0.5 million in the first quarter of fiscal 2011 for the cost of the investigation. Since the internal investigation is complete and all significant costs have been identified, the Company does not believe this matter will significantly affect earnings in future periods.

#### **Conference Call Details**

In conjunction with the press release, Matrix Service will host a conference call with Michael J. Bradley, president and CEO, and Thomas E. Long, vice president and CFO. The call will take place at 11:00 a.m. (Eastern) / 10:00 a.m. (Central) today and will be simultaneously broadcast live over the Internet at <u>www.matrixservice.com</u> or <u>www.vcall.com</u>. Please allow extra time prior to the call to visit the site and download the streaming media software required to listen to the Internet broadcast. The online archive of the broadcast will be available within one hour of completion of the live call.

#### **About Matrix Service Company**

Matrix Service Company provides engineering, construction and repair and maintenance services principally to the petroleum, petrochemical, power, bulk storage terminal, pipeline and industrial gas industries.

The Company is headquartered in Tulsa, Oklahoma, with regional operating facilities located in California, Illinois, Michigan, New Jersey, Oklahoma, Pennsylvania, Texas, and Washington in the U.S. and in Canada.

This release contains forward-looking statements that are made in reliance upon the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These statements are generally accompanied by words such as "anticipate," "continues," "expect," "forecast," "outlook," "believe," "estimate," "should" and "will" and words of similar effect that convey future meaning, concerning the Company's operations, economic performance and management's best judgment as to what may occur in the future. Future events involve risks and uncertainties that may cause actual results to differ materially from those we currently anticipate. The actual results for the current and future periods and other corporate developments will depend upon a number of economic, competitive and other influences, including those factors discussed in the "Risk Factors" and "Forward Looking Statements" sections and elsewhere in the Company's reports and filings made from time to time with the Securities and Exchange Commission. Many of these risks and uncertainties are beyond the control of the Company, and any one of which, or a combination of which, could materially and adversely affect the results of the Company's operations and its financial condition. We undertake no obligation to update information contained in this release.

#### For more information, please contact:

Matrix Service Company Tom Long Vice President and CFO T: 918-838-8822 E: telong@matrixservice.com

# Matrix Service Company

# Condensed Consolidated Statements of Income

(In thousands, except per share data)

(unaudited)

	Three Mo	Three Months Ended		
	September 30, 2010	September 30, 2009		
Revenues	\$ 151,838	\$ 137,650		
Cost of revenues	136,136	120,232		
Gross profit	15,702	17,418		
Selling, general and administrative expenses	10,589	10,087		
Operating income	5,113	7,331		
Other income (expense):				
Interest expense	(170)	(174)		
Interest income	13	43		
Other	27	83		
Income before income tax expense	4,983	7,283		
Provision for federal, state and foreign income taxes	1,894	2,774		
Net income	\$ 3,089	\$ 4,509		
Basic earnings per common share	\$ 0.12	\$ 0.17		
Diluted earnings per common share	\$ 0.12	\$ 0.17		
Weighted average common shares outstanding:				
Basic	26,342	26,195		
Diluted	26,549	26,437		
Basic	-			

# Matrix Service Company

## **Condensed Consolidated Balance Sheets**

# (In thousands)

## (unaudited)

	September 30, 2010	June 30, 2010
Assets		
Current assets:		
Cash and cash equivalents	\$ 43,270	\$ 50,899
Accounts receivable, less allowances (September 30, 2010 - \$1,276 and June 30, 2010 - \$1,404)	102,719	87,327
Costs and estimated earnings in excess of billings on uncompleted contracts	44,137	40,920
Inventories	2,756	3,451
Income taxes receivable	276	1,779
Deferred income taxes	7,521	8,073
Prepaid expenses	4,062	4,557
Other current assets	100	1,519
Total current assets	204,841	198,525
Property, plant and equipment at cost:		
Land and buildings	27,745	27,859
Construction equipment	52,326	52,086
Transportation equipment	19,763	19,192
Office equipment and software	14,449	14,358
Construction in progress	3,278	1,251
	117,561	114,746
Accumulated depreciation	(64,358)	(61,817)
	53,203	52,929
Goodwill	27,303	27,216
Other intangible assets	4,083	4,141
Other assets	3,150	1,997
Total assets	\$ 292,580	\$284,808

# Matrix Service Company

# Condensed Consolidated Balance Sheets (continued)

# (In thousands, except share data)

(unaudited)

	September 30, 2010	June 30, 2010
Liabilities and stockholders' equity		
Current liabilities:		
Accounts payable	\$ 38,010	\$ 44,769
Billings on uncompleted contracts in excess of costs and estimated earnings	37,034	28,877
Accrued insurance	7,937	8,257
Accrued wages and benefits	16,990	13,538
Current capital lease obligation	775	772
Other accrued expenses	6,353	6,572
Total current liabilities	107,099	102,785
Long-term capital lease obligation	11	259
Deferred income taxes	3,846	4,179
Total liabilities	110,956	107,223
Commitments and contingencies	—	_
Stockholders' equity:		
Common stock - \$.01 par value; 60,000,000 shares authorized; 27,888,217 shares issued as of September 30, 2010, and		
June 30, 2010	279	279
Additional paid-in capital	112,201	111,637
Retained earnings	84,341	81,252
Accumulated other comprehensive income	882	495
	197,703	193,663
Less: Treasury stock, at cost –1,545,740 shares as of September 30, 2010, and 1,546,512 shares as of June 30, 2010	(16,079)	(16,078)
Total stockholders' equity		177,585
Total liabilities and stockholders' equity	\$ 292,580	\$284,808

#### Results of Operations (in thousands) (unaudited)

	Construction Services	Repair and Maintenance Services	Other	Total
Three Months Ended September 30, 2010				
Gross revenues	\$ 99,620	\$ 54,431	\$ —	\$154,051
Less: Inter-segment revenues	2,106	107		2,213
Consolidated revenues	97,514	54,324		151,838
Gross profit	11,344	4,358	—	15,702
Operating income	4,779	334		5,113
Segment assets	147,082	97,252	48,246	292,580
Capital expenditures	872	238	1,149	2,259
Depreciation and amortization expense	1,549	1,249	—	2,798
Three Months Ended September 30, 2009				
Gross revenues	\$ 80,579	\$ 60,176	\$ —	\$140,755
Less: Inter-segment revenues	2,908	197	—	3,105
Consolidated revenues	77,671	59,979		137,650
Gross profit	11,096	6,322		17,418
Operating income	5,266	2,065		7,331
Segment assets	129,969	90,672	62,417	283,058
Capital expenditures	268	87	678	1,033
Depreciation and amortization expense	1,683	1,336	_	3,019

Segment revenue from external customers by market is as follows:

	Construct Service		Total
Three Months Ended September 30, 2010			
Aboveground Storage Tanks	\$ 40,7	780 \$ 21,232	\$ 62,012
Downstream Petroleum	20,9	22,406	43,333
Electrical and Instrumentation	29,9	922 10,686	40,608
Specialty	5,8		5,885
Total	\$ 97,5	\$ 54,324	\$151,838
Three Months Ended September 30, 2009			
Aboveground Storage Tanks	\$ 31,3	<b>3</b> 94 <b>\$</b> 26,791	\$ 58,185
Downstream Petroleum	24,4	133 27,681	52,114
Electrical and Instrumentation	13,4	187 5,507	18,994
Specialty	8,3		8,357
Total	\$ 77,6	571 <b>\$</b> 59,979	\$137,650

#### Backlog

We define backlog as the total dollar amount of revenues that we expect to recognize as a result of performing work that has been awarded to us through a signed contract that we consider firm. The following contract types are considered firm:

- fixed-price arrangements;
- minimum customer commitments on cost plus arrangements; and
- certain time and material contracts in which the estimated contract value is firm or can be estimated with a reasonable amount of certainty in both timing and amounts.

For long-term maintenance contracts we include only the amounts that we expect to recognize into revenue over the next 12 months. For all other arrangements, we calculate backlog as the estimated contract amount less the revenue recognized as of the reporting date.

The following table provides a summary of changes in our backlog for the three months ended September 30, 2010:

	Construction Services	Repair and Maintenance Services (In thousands)	Total
Backlog as of June 30, 2010	\$ 197,675	\$ 155,541	\$ 353,216
New backlog awarded	124,803	69,046	193,849
Revenue recognized on contracts in backlog	(97,514)	(54,324)	(151,838)
Backlog as of September 30, 2010	\$ 224,964	\$ 170,263	\$ 395,227